



Press Release

Dassault Falcon Opens West Coast U.S. Spares Distribution Center

(Orlando, Florida, October 5, 2008) – Dassault Falcon has opened a 20,000 square foot spares distribution center in San Jose, California in a joint business venture with UPS. Over \$34 million dollars in high demand parts will be positioned there by year end.

“Opening this facility is part of our strategic plan to move Genuine Dassault Falcon Replacement Parts closer to the operator,” said Frank Youngkin, Dassault Falcon’s Vice President of Customer Service and Worldwide Spares. “Getting our customers the parts they need, when they need them is at the forefront of everything we do. We’ve dramatically increased our inventory levels and are seeing a corresponding reduction in delivery times.”

The San Jose facility will serve multiple roles. The first is to support the growing West Coast base of Falcon operators which has climbed dramatically in recent years with same day, overnight or self pickup of Genuine Dassault Falcon Replacement Parts. The second role is to extend the ordering deadline for next day delivery to East Coast operators. With the new facility in operation, orders received by 10 pm Eastern Standard Time can be sent for next day delivery. The San Jose facility will also serve a support function for outlying spares warehouses.

-more-



Dassault Falcon
Page Two

Global Spares Expansion

As previously announced, Dassault Falcon opened two other parts facilities earlier this year in Shanghai, China and Mumbai, India. They joined spares centers in Singapore and Sydney, Australia to service the Asia-Pacific fleet with a combined \$8 million U.S. Falcon spares and tooling. That level is nearly double the value of the spares inventory from one year ago.

Similar to Singapore, the inventories in Shanghai and Mumbai will support the current Falcon models based in the area with a main focus on the Falcon 2000 and Falcon 900 families as well as the Falcon 7X. The Mumbai facility will be supplemented by the larger inventories held in Singapore and Shanghai.

These facilities complement distribution centers already in operation in Johannesburg, South Africa, Sao Paulo Brazil and Dubai, United Arab Emirates. Combined, Dassault's global network of distribution centers serve local and transient Falcons. Operators will continue to order parts directly from Dassault's support hotline. The order will generate a shipment from the correct distribution point for a timely delivery to the operator.

Dassault Falcon is responsible for selling and supporting Falcon business jets throughout the world. It is part of Dassault Aviation, a leading aerospace company with a presence in over 70 countries across 5 continents. Dassault Aviation produces the renowned Mirage and Rafale fighter jets as well as a complete line of Falcon business jets. The company has assembly and production plants in both France and the United States and service facilities on both continents. It employs a total workforce of over 12,000. Since the rollout of the first Falcon 20 in 1963, over 1950 Falcon jets have been delivered to more than 65 countries worldwide.

The family of Falcon jets currently in production includes the tri-jets—the Falcon 900DX, 900EX, 900LX and the 7X—as well as the twin-engine Falcon 2000DX and 2000LX.

-End-

U.S.: Ralph Aceti 201 541 4585 Andrew Ponzoni 201-541-4588
Dassault Falcon Teterboro Airport, Box 2000 – South Hackensack, NJ 07606





Press Release

FRANCE: Vadim Feldzer 33 (0)1 47 11 44 13 or Marie-Alexandrine Munoz 33 (0) 47 11 64 23
Dassault Aviation 78 Quai Marcel Dassault – 92552 Saint-Cloud Cedex 300 - FRANCE