

Saint-Cloud, October 18, 2012

Le Président-Directeur Général

PDG -CHE/JM/RD
N/Réf. : 250.837

Mr PYMAN
Transparency International UK
Defense and Security Programme
CAN mezzanine
32 -36 Loman Street
London - UK
SE1 OEH

Dear Mr Pyman,

On 26 September 2012, you sent me the results of the "Transparency International UK's Defence Companies anti-corruption Index" which rates and gives a world ranking of the top 129 companies in the Defence industry, including Dassault Aviation.

I have seen that two thirds of the companies you contacted refused, as we did, to take part in your survey. Your ranking is based on companies' disclosures and communications about their anti-corruption policies and the intentions they display, but not on the results obtained; this explains why some companies that have been prosecuted or convicted by a Court in corruption cases achieved good scores, a point that the media did not fail to raise.

I read the section on Dassault Aviation's results and the comments you made about them in the press.

I would like to inform you that your experts made a patent error: the survey you sent me is not a survey of Dassault Aviation. Only a part of the document contains data published on Dassault Aviation's website or in the 2011 annual report.

An entire part of your survey collates and analyses information from another company (particularly from its website and annual report, of which whole paragraphs are quoted in your document). Your experts' assessments sometimes relate to Dassault Aviation, sometimes to the other company, and at times they even mix up the sources as they go through the various questions, without any real logic, making the report totally incoherent.

The company in question is Dassault Systèmes. It is based in Vélizy (whereas Dassault Aviation is based in Saint-Cloud, in a different county).



Dassault Systèmes provides business and private customers with 3D design and manufacturing software. Their products are particularly used in the consumer goods, energy, life sciences, healthcare and transport sectors, etc. This company is not part of the Defence industry.

Dassault Aviation does not hold any interest in Dassault Systèmes, and Dassault Systèmes does not hold any interest in Dassault Aviation; their company objects are totally different.

This is obviously a mix-up on your part.

It is very unfortunate that Transparency International UK failed to check and validate this information before publishing and passing judgement on it; I sincerely hope that you did not make any similar mistakes on the other companies you analysed.

May I remind you that Dassault Aviation has never been prosecuted or convicted in respect of any corruption matters and that it complies with applicable laws.

Yours sincerely

A handwritten signature in blue ink, consisting of several large, overlapping loops and strokes, positioned above a horizontal line.

Charles EDELSTENNE
Chairman and Chief Executive Officer