

DASSAULT AVIATION Group
Net sales, order intake and backlog as of December 31st, 2014
(figures not reviewed by the auditors)

Net sales and deliveries

2014 consolidated net sales amounted to **EUR 3,680 million** compared to EUR 4,593 million in 2013, down by 20% (breakdown by quarter in appendix).

66 Falcon were delivered in 2014 compared to 77 in 2013. **11 Rafale** were also delivered in 2014, as in 2013.

Order intake

2014 orders amounted to EUR **4,639 million** compared to EUR 4,165 million in 2013, up by 11% (breakdown by quarter in appendix).

Backlog

As of December 31st, 2014, consolidated backlog amounted to EUR **8,217 million** compared to EUR 7,379 million as of December 31st, 2013, up by 11%.

As of December 31st, 2014, the backlog included **121 Falcon** and **43 Rafale**.

Next financial information

DASSAULT AVIATION will release its 2014 results on March 11th, 2015 before stock market opening.

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Appendix

Net sales breakdown by quarter:

(EUR million)	2013	2014	Variation
First quarter	662	586	-11%
Second quarter	1,164	928	-20%
Third quarter	762	715	-6%
Fourth quarter	2,005	1,451	-28%
TOTAL	4,593	3,680	-20%

Orders breakdown by quarter:

(EUR million)	2013	2014	Variation
First quarter	746	626	-16%
Second quarter	664	1,239	+87%
Third quarter	785	1,396	+78%
Fourth quarter	1,970	1,378	-30%
TOTAL	4,165	4,639	+11%

Nota: quarterly figures do not reflect the annual figures.

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