

## **DASSAULT AVIATION Group**

### **Order intake, deliveries and backlog in units as of December 31<sup>st</sup>, 2017**

(figures not reviewed by the auditors)

#### **Order intake in units**

**41 Falcon were ordered in 2017 and 3 Falcon 5X were cancelled**, compared to 33 Falcon ordered in 2016 and 12 Falcon 5X cancelled.

Concerning the **Rafale**, we signed, in December 2017, an agreement with **Qatar** on the exercise of an option for 12 Rafale. This order will be booked when the first down-payment is received. For the records, 36 Rafale India had been booked in orders in 2016.

#### **Deliveries in units**

**49 new Falcon were delivered in 2017**, i.e. above our forecast of 45 Falcon deliveries, and same as in 2016.

**9 Rafale** (1 to France and 8 to Egypt) **were delivered in 2017**, compliant with our forecast, compared to 9 Rafale (6 to France and 3 to Egypt) in 2016.

Furthermore, we delivered to France, in 2017, 1 Navy Rafale retrofitted to the F3 standard.

#### **Backlog in units**

**As of December 31<sup>st</sup>, 2017**, the backlog includes **101 Rafale** (31 France and 70 Export) and **52 Falcon** (including Falcon 5X), compared to 110 Rafale (32 France and 78 Export) and 63 Falcon as of December 31<sup>st</sup>, 2016.

#### **Next financial information**

DASSAULT AVIATION Group will release on March 8<sup>th</sup>, 2018 its full year annual results as well as its deliveries guidance for 2018.

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