# Financial release

January 7<sup>th</sup>, 2019



## **DASSAULT AVIATION Group**

Order intake, deliveries and backlog in <u>units</u> as of December 31<sup>st</sup>, 2018

(Unaudited figures)

### Order intake in units

- **42 Falcon were ordered in 2018,** this number includes the last Falcon 5X cancellations. In 2017, 38 Falcon were ordered.
- **12 Rafale were ordered in 2018** following the entry into force of the option exercised by Qatar as the first down-payment was paid in first half 2018.

## **Deliveries in units**

- **41 new Falcon were delivered in 2018**, consistent with our deliveries' forecast. 49 Falcon were delivered in 2017.
- **12 Rafale** (9 Export and 3 France) **were delivered in 2018**, as per our forecast, compared to 9 Rafale (8 Export and 1 France) in 2017.

Furthermore, 2 Navy Rafale retrofitted to the F3 standard were delivered to France in 2018.

#### **Backlog in units**

**As of December 31<sup>st</sup>, 2018**, the backlog includes **101 Rafale** (73 Export and 28 France) and **53 Falcon** (without any Falcon 5X), compared to 101 Rafale (70 Export and 31 France) and 52 Falcon (including some Falcon 5X) as of December 31<sup>st</sup>, 2017.

### **Upcoming financial release**

DASSAULT AVIATION Group will release on February 28<sup>th</sup>, 2019 its full year annual results as well as its deliveries guidance for 2019.

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